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Thomas C
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capability to retaliate
can be more useful
than the ability to
resist an attack, and
that uncertain
retaliation is more
credible and more
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retaliation is more credible and more efficient than certain retaliation.

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A series of closely interrelated essays on game theory, this book deals with an area in which progress has been least satisfactory -- the situations where there is a common interest as well as

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conflict between
adversaries:
negotiations, war and
threats of war, criminal
deterrence, extortion,
tacit bargaining.

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The Strategy of
Conflict. Thomas C.
Schelling. Harvard
University Press,
Cambridge, Mass.,
1960. x + 309 pp.

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He carries forward the analysis so brilliantly begun in his earlier *The Strategy of Conflict* (1960) and *Strategy and Arms Control* (with Morton Halperin, 1961), and makes a significant contribution to the growing literature on modern

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(1960) is a
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as one of the most
important and
influential books in
social theory. This
paper reviews some of
the important ideas in
Strategy of Conflict and

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considers some of the broader impact that this book has had on game theory, economics, and social theory.

LEARNING FROM SCHELLING'S 'STRATEGY OF CONFLICT' Thomas

...

The Thomas-Kilmann Model. The Thomas-Kilmann Model identifies five different approaches to

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resolving conflict.

These approaches include: 1. Avoiding. Someone who uses a strategy of "avoiding" mostly tries to ignore or sidestep the conflict, hoping it will resolve itself or dissipate. 2. Accommodating

What Are the Five Conflict Resolution Strategies?

Thomas Crombie Schelling was an American economist

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and professor of foreign policy, national security, nuclear strategy, and arms control at the School of Public Policy at University of Maryland, College Park. He was also co-faculty at the New England Complex Systems Institute. He was awarded the 2005 Nobel Memorial Prize in Economic Sciences for "having enhanced our understanding of conflict and

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cooperation through
game-theory analysis."

Thomas Schelling - Wikipedia

The Strategy of Conflict
The book is split into
four parts with the first
being an accessible
introduction to
Schelling's main ideas
concerning conflict and
negotiation. The
remaining three parts
(which I only skimmed)
appear to be a slightly
more technical

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implementation of
these ideas into a
mathematical
framework.

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Conflict is a contest.
Rational behavior, in
this contest is a matter
of judgment and
perception. Strategy
makes predictions
using “rational

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behavior - ...behavior motivated by a serious calculation of advantages, a calculation that in turn is based on an explicit and internally consistent value system.

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